

EGT Multiplayer: even greater emphasis on customer support



Borislav Marinov,
Sales and Marketing Director EGT
Multiplayer Solutions

Trendy for the Fall, EGT Multiplayer prepared to announce the world premiere of our latest B-line series during G2E Vegas. This new line includes a first for the EGT group, a bar-top terminal in several different modifications.

This year, the world has gone through some of the most challenging periods in human history. The situation with the virus has affected all economies, and many markets are still not functioning at full capacity. As expected, the gaming industry also felt the adverse effect. EGT Multiplayer's Borislav Marinov, Sales and Marketing Director EGT Multiplayer Solutions, discusses the effects Covid-19 has had on the business and what the future holds

Despite the enormous difficulties we faced as a result of the pandemic, our company reorganised and took expeditious measures. The EGT group weathered the long months of isolation and lack of customer requests with minimal damage.

Unbroken by events and more motivated than ever, the team at EGT MULTIPLAYER has continued to create new products and improve our services. Throughout recent months our R&D specialists have been hard at work, despite the absence of orders from casinos and international exhibitions.

The prototype new products demonstrated in February have been refined and completed so that they can now be marketed internationally. The new

Driven by the strong interest of our Asian customers, in particular, we created the very first EGT live table for Baccarat. With its clean and stylish design, this product immediately catches the eye of the experienced player. The product is designed for two types of use. One option is for a land-based casino where up to 250 gaming terminals or slot machines can be connected to the table.

series of terminals and roulettes from the R-line range that proved a visitor favourite during ICE London 2020, has been improved upon to the extent that we are already accepting new orders.

Along with this, our specialists have further developed and enriched brand new multi-games – ROYAL HD and the extra functional MULTIPLAY 1 HD. Our analyses and research show us that these two mixes will cause a furore among players, given the carefully selected content and the exciting options they offer.

Along with these innovations, a new product from the S-line series has been developed during this difficult period for the industry.

Driven by the strong interest of our Asian customers, in particular, we created the very first EGT live table for Baccarat. With its clean and stylish design, this product immediately catches the eye of the experienced player. The product is designed for two types of use. One option is for a land-based casino where up to 250 gaming terminals or slot machines can be connected to the table.

The second option offered by the product is to be used

in a live studio for remote play via mobile devices. Trendy for the Fall, EGT Multiplayer prepared to announce the world premiere of our latest B-line series during G2E Vegas. This new line includes a first for the EGT group, a bar-top terminal available with a host of different modifications.

The products in this series have been carefully designed and developed in line with global trends and the needs of the markets to which they are destined. Moreover, our company has further raised the standard by providing the opportunity to transform the bar terminal into a play table.

Our trademark is to make our products as innovative and hybrid solutions that amaze the players.

Among our most successful achievements for this year is the upgrade of the most successful EGT Jackpot system – CARDS. This product has proven over the years to be among the most sought after and preferred four level mysteries around the world.

At the insistence of many of our customers, and for the first time, we have provided the opportunity to unite all EGT products – slot cabinets, roulettes and terminals to this CARDS system. In addition, this

Jackpot has a global shared option or WAP (Wide Area Progressive), which immediately ranks it among the most essential and profitable solutions offered by our company. More than satisfactory results can be observed in several countries such as Bulgaria, Romania, Serbia, Belarus and Tanzania.

Last but not least, we can add that we always take care of the comfort and protection of our customers. In line with the established trends, our company has created a new accessory to help protect the health of players, the so-called Safety Separators.

Our Safety Separators are designed to fit gaming machines produced by different manufacturers. Additionally, a number of new universal tables and connecting modules for play-stations were developed, as well as a new series of casino chairs exclusively designed by EGT Multiplayer.

The world may have slowed down in the last five-six months. However, our company has maintained its fighting spirit and continued to develop the best possible solutions for the needs of our customers.

When all is well again, EGT Multiplayer will be ready to support the rapid recovery of our industry.

At the insistence of many of our customers, and for the first time, we have provided the opportunity to unite all EGT products – slot cabinets, roulettes and terminals to this CARDS system. In addition, this Jackpot has a global shared option or WAP (Wide Area Progressive), which immediately ranks it among the most essential and profitable solutions offered by our company. More than satisfactory results can be observed in several countries such as Bulgaria, Romania, Serbia, Belarus and Tanzania.